

Math 16A
 Kouba
 An Example from Economics

You have a small business which sells boxes of greeting cards. Assume that the demand x for boxes is inversely proportional to the square of the price p of a box of cards. If you charge \$20 per box, 125 boxes are sold. Your initial investment is \$750 and the cost to you for each box is \$5. Find the price p and the number of boxes x which will result in the maximum profit to you.

x : demand p : price

$$X = \frac{c}{p^2} \quad \text{and} \quad p = \$20, \quad x = 125 \text{ boxes so}$$

$$125 = \frac{c}{400} \rightarrow c = 50,000 \quad \text{so}$$

$$x = \frac{50,000}{p^2} \quad \text{or} \quad \text{price } p = \sqrt{\frac{50,000}{x}} ;$$

cost $C = 750 + 5x$ so profit

$$P_r = (\text{revenue}) - (\text{cost})$$

$$= px - (750 + 5x)$$

$$= \sqrt{\frac{50,000}{x}} \cdot x - 750 - 5x = \sqrt{50,000} \cdot \sqrt{x} - 750 - 5x ;$$

$$P_r' = \sqrt{50,000} \cdot \frac{1}{2\sqrt{x}} - 5 = 0 \rightarrow \dots \rightarrow x = 500 \text{ boxes}$$

$$\begin{array}{c} + \quad 0 \quad - \\ \hline x = 500 \text{ boxes} \\ p = \$10 \end{array} \quad p'$$

and max. profit is

$$P_r = \$1750$$

